

# TECMO

# TECMO, LTD.(Tokyo Stock Exchange:9650)

February 21, 2008

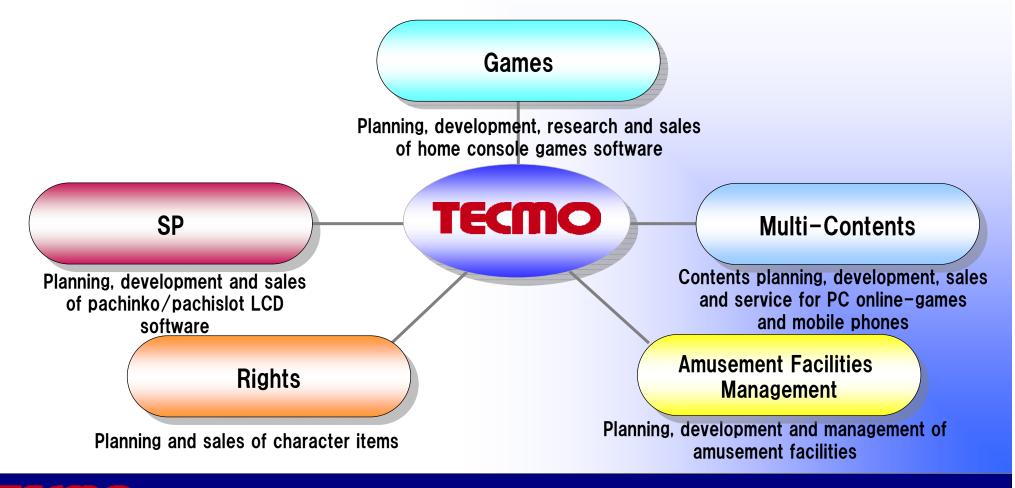
# **Company Profile**

Company:	TECMO, LTD. TECMO
Established:	July 31, 1967
Business Category:	<ol> <li>Games Business</li> <li>Multi-Contents (Online / Mobile) Business</li> <li>SP (Pachinko/Pachislot LCD Software Development)Business</li> <li>Rights Business</li> <li>Amusement Facilities Management Business</li> </ol>
No. of Employees:	Non-consolidated: 352 Consolidated: 471 (as of Dec. 31, 2007)
Capital:	¥ <b>5,823,000,000</b>
Stock Listing:	Tokyo Stock Exchange/ First Section (Securities Code:9650) Information/Communication Industry
Issued No. of Shares:	24,879,000 shares



# **TECMO'S Business Expansion**

Global expansion of contents business with development and sales of games at its core. Outstanding strength in action-game development capability and brand power in N. America.



# **TECMO** Visionary 2010

- To become a world-wide contents provider devoted to fulfilling people's lives -

### **TECMO Visionary 2010**

Establish a business foundation that befits the status of a visionary company by 2010

Make transition to a management system based upon management vision and visionary business strategies

Aim for success in the 2008 global market through collaboration

#### **Management Vision**

- **1** Provision of high quality contents and services catering to customer preference
- **2** Leading the world with propositions and technologies
- **③** Sound management through emphasis on cash flow
- (4) Capacity building of a daring workforce and creating of an attractive work environment



# **Consolidated Sales Plan**

	Mid-term Business Plan TECMO VISIONARY 2010 1st Phase										
		1 <sup>st</sup> Year			2 <sup>nd</sup> Year			3 <sup>rd</sup> Year			
	Dec. 2005 Period		Dec. 2006 Period			Dec. 2007 Period			Dec. 2008 Period (Target)		
	Actual Results	Component Ratio	Actual Results	Component Ratio	Y-0-Y	Actual Results	Component Ratio	Y-0-Y	Target	Component Ratio	Y-o-Y
Games Business	6,310	51.4%	4,392	37.8%	69.6%	4.439	36.9%	101.1%	6,800	47.6%	153.2%
Multi-contents Business	653	5.3%	1.098	9.4%	168.0%	1.543	12.8%	140.6%	1,700	11.9%	110.2%
SP Business	805	6.6%	1,367	11.7%	169.7%	1,374	11.4%	100.5%	1,000	7.0%	72.8%
Rights Business	207	1.7%	239	2.1%	115.2%	161	1.3%	67.6%	200	1.4%	124.2%
Amusement Facilities Management Business	4,300	35.0%	4,530	39.0%	105.4%	4,528	37.6%	99.9%	4,600	32.2%	101.6%
Total	12,277	-	11,628	-	94.7%	12,047	-	103.6%	143,000	-	118.7%



# **Consolidated Operating Profit Plan**

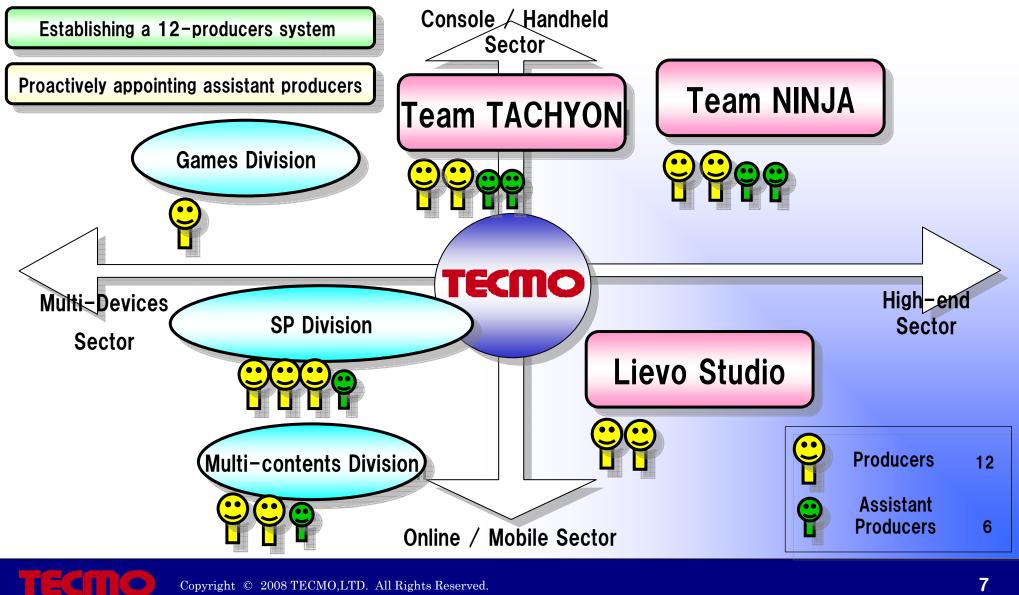
			Mid-term Business Plan TECMO VISIONARY 2010 1st Phase								
			1 <sup>st</sup> Year			2 <sup>nd</sup> Year			3 <sup>rd</sup> Year		
	Dec. 2005 Period		Dec. 2006 Period			Dec. 2007 Period			Dec. 2008 Period (Target)		
	Actual Results	Component Ratio	Actual Results	Component Ratio	Y-0-Y	Actual Results	Component Ratio	Y-0-Y	Target	Component Ratio	Y-o-Y
Games Business	285	18.1%	296	14.5%	103.9%	847	32.9%	285.7%	1,450	49.2%	171.2%
Multi-contents Business	206	13.1%	372	18.2%	180.0%	609	23.7%	163.7%	620	21.0%	101.8%
SP Business	668	42.3%	972	47.7%	145.5%	730	24.4%	75.0%	500	16.9%	68.5%
Rights Business	118	7.5%	115	5.7%	97.0%	72	2.8%	62.4%	100	3.4%	138.9%
Amusement Facilities Management Business	301	19.1%	284	13.9%	94.4%	316	12.3%	111.4%	280	9.5%	88.6%
Deletion	-728	-	-817	-	-	-689	-	-	-750	-	-
Total	850	-	1,223	-	143.9%	1,886	-	154.2%	2,200	-	116.6%





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### Strategy to Achieve Goals (2)

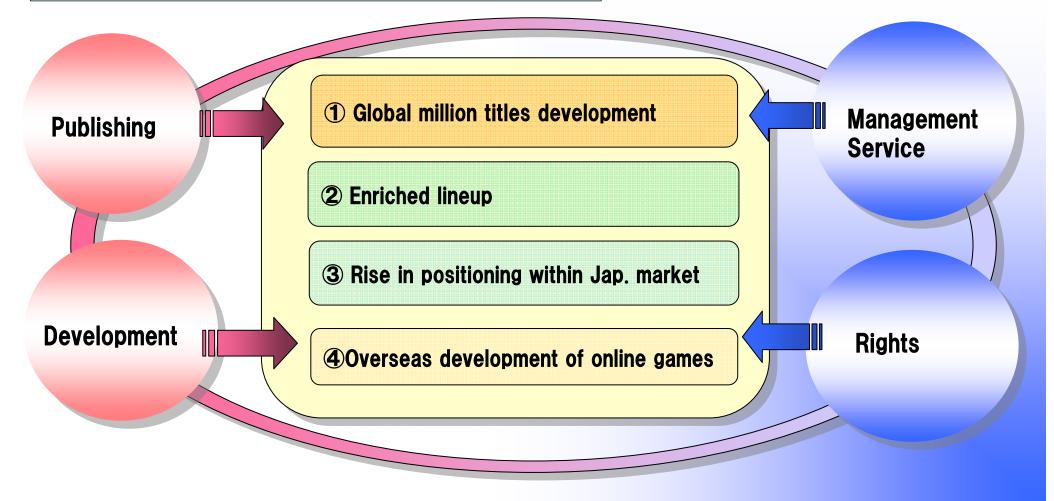




## Strategy to Achieve Goals 3

#### **Promoting Collaboration**

#### Growth within global market through collaboration

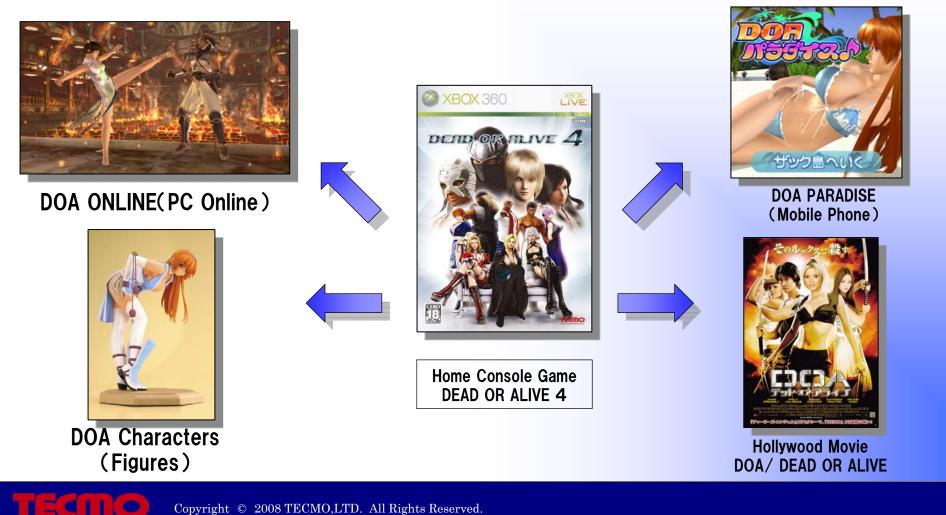


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## Strategy to Achieve Goals (4)

**Promotion of Multi-use of Contents** 

Development of TECMO's powerful original game contents into multiple contents markets.



#### **Games Business: Addressing New Challenges**

2008 plans include release of highest standard titles, in both quality and volume. We plan that 20 (new) titles by regions will be released (9 titles in the year 2007) And the number of shipments will be 3 million (1.35million in 2007) USA-incorporated company to start game producing business in N. America



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#### Multi-Contents Business: Addressing New Challenges 1

DOA Online service scheduled to start in China We expect that the number of the member will increase to 3 million (360,000 in 2007)





Warkock



**Gallop Racer ONLINE** 



**MONSTER FARM ONLINE** 





Multi-Contents: Addressing New Challenges 2

**Mobile Contents** 

Three new titles scheduled to be released in 2008. Promotion of active overseas development (Europe and China).



**NET-FUN Mobile** 



DOA Paradise



OTAKARA Quest RPG



OTAKARA Dungeon RPG

Monthly Membership210,000 (as of Dec. 2007)No. of Downloads4,120,000 downloads (2007)

No. of medal downloads out of above: 3,990,000 downloads
 OTAKARA QUEST RPG : KDDI Appli Ranking: Marked 1<sup>st</sup> place in initial ranking
 OTAKARA Dungeon RPG: KDDI Appli Ranking: Remained in 1<sup>st</sup> place for 13 consecutive months



#### **SP Business : Addressing New Challenges**

3 pachinko titles and 5 pachislot titles scheduled to be released for sales in 2008. Launch of popular series titles such as "Rio" and "Mogu-Mogu Fu-Rin-Ka-zan" to secure stable sales. "Rio Paradise"





#### **Rights Business : Addressing New Challenges**

Proactive launch of character figures, with main focus on popular Kasumi and Rio characters. Overseas market expansion and development of characters targeting wide age groups.



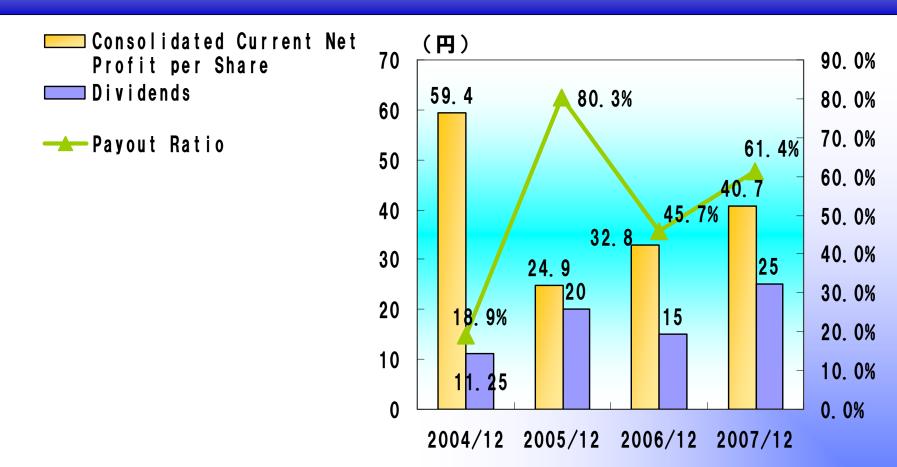
#### **Amusement Facilities Management Business : Addressing New Challenges**

Focusing on creation of amusement facilities targeting all age groups, to be enjoyed over a long time-span Promotion of development of new stores with high investment efficiency and good standing. Promotion of revitalization of existing stores

LUXY	Region	Stores
	Kanto region	10
	Kinki region	5
	Chugoku/Kyushu regions	7
TECMOPIA LUXY	Okinawa region	34
(Toyosu)		
	Total	56
HELLO KITTY'S DOREMIFA ISLAN (Toyosu)	D	



#### **Policy on Profit-Return to Shareholders**



**O** Maintain level of stable dividends per share at **¥20**.

**O** Review possibility of raising the dividend level in keeping with the performance trend of the current period.



The business plans presented herein reflect the views and intentions of TECMO Ltd. management based on the information available at the time this document was prepared. The same is said for the business forecasts. There is considerable possibility that our company's actual results may differ due to various factors, some of them negative. These factors include, but are not limited to the following:

- 1. Changes in the economical environment that may affect the business of TECMO
- 2. (Particularly) U.S. dollar, Euro and Japanese yen currency fluctuation.
- 3. Ability of TECMO to continue providing products and services that are acceptable to consumers in each field.
- 4. Ability of TECMO to successfully expand business internationally that relates to business with games, commercial software, on-line games and mobile contents.
- 5. Ability of TECMO to accommodate legislative amendments.

TECMO is not responsible to renew or revise the business forecasts of TECMO dependent on any new information or conditions that may occur after this document has been released.

We ask that customers refrain from using the information presented herein for your own forecasting purposes. We also ask that customers refrain from assuming that this document will continue to be accurate and valid in the future.

